



605 N Olive Ave  
West Palm Beach, FL 33401-4005  
561.653.5050

[www.iberiabank.com](http://www.iberiabank.com)

February 1, 2018

Re: The Merchant Strategy

To Whom It May Concern,

The Merchant Strategy has been a client of Iberiabank since December 2007 and is an exceptional client in good standing with both their checking account and loan. The Merchant Strategy has always made their loan payments in a timely manner with no late payments.

Sincerely,

A handwritten signature in cursive script that reads "Bonnie Nealon".

Bonnie Nealon  
Universal Banker  
Iberiabank  
605 North Olive Ave.  
West Palm Beach, FL 33401  
561-653-5054