

Jean A. Wihbey, Ph.D.



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Palm Beach State College
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December 15, 2018

Sharon Merchant
President, The Merchant Strategy

Dear Sharon:

Thank you for the work you did for Palm Beach State College in our effort to learn more about our workforce in Palm Beach county.

The Merchant Strategy team had the ability to work within demanding deadlines and was committed to the tall order of work outlined in the scope of service. They put time and energy into the research for Palm Beach State so that it yielded great results and direction in our resolve for college excellence. Sharon and team were knowledgeable, conscientious, and enthusiastic about the work required, focused on what our needs were, and delivered.

The Merchant Strategy inspires the highest standards of professionalism, thoughtful approaches to problem solving and goal achievement. With The Merchant Strategy's service, we are able to more fully align our work to our community's needs for higher education and career training.

I appreciate the important work executed by The Merchant Strategy for Palm Beach State College's Office of Workforce Development. The Merchant Strategy team was very professional, informative, responsive and engaging.

Sincerely,

Jean A Wihbey

Dr. Jean A. Wihbey
VP Workforce Development
Palm Beach State College